



MEDIA UPGRADE KITS FOR COMPETITIVE CABINETS

UPGRADE YOUR CUSTOMERS TO APRILAIRE

Make more revenue, reduce inventory, convert cakebox media to collapsible, and offer your customers a better product.

Increased Revenue – Aprilaire media is available only through the HVAC channel.

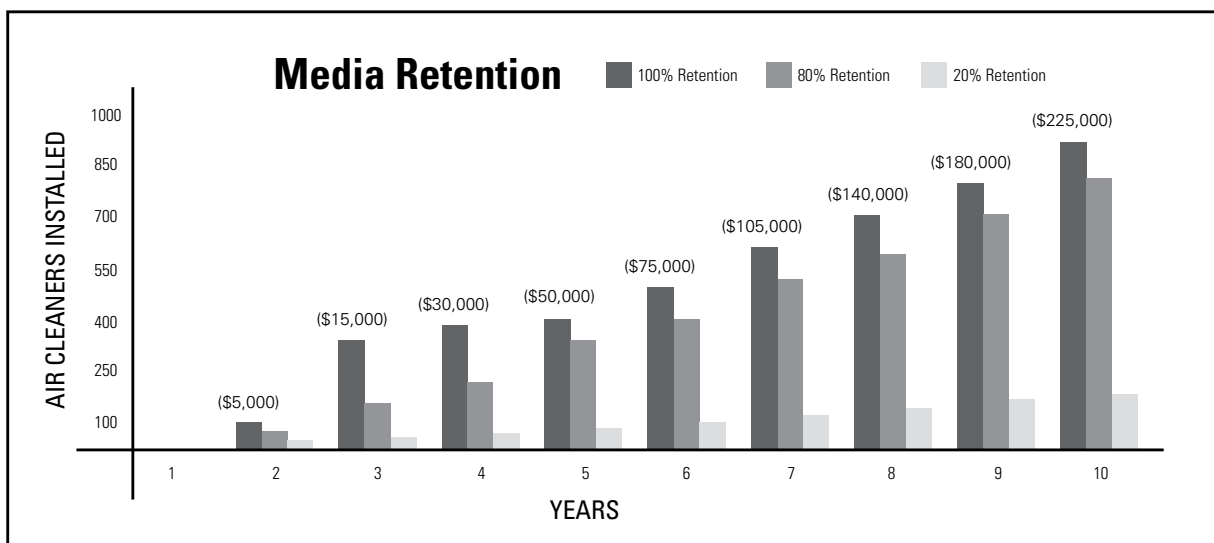
Consolidate Inventory – Servicing all the various brand of air cleaners requires media from multiple vendors. Consolidate your inventory to one brand/vendor.

Reduce Damage – Collapsible media is smaller and protected from the damage associated with large, clumsy cartridge filters.

Improve Air Cleaner Performance – Aprilaire's patented Self Seal™ prevents air bypass, which is a common problem with cartridge filters.



Air cleaner media is an annuity; treat it like an investment in your business. Why not expect 100% media retention, it's real money. Start today!



If you install 100 air cleaners per year and sold replacement media to your customers for \$50, over the next 10 years you will have installed 1000 air cleaners at 100% retention you would have \$225,000 in total revenue, even at 20% retention you would have \$45,000. But you are losing \$180,000 in revenue to a big box retailer or hardware stores. Use this Aprilaire upgrade kit to recapture that lost revenue.



ONE FRAME FOR 20"X 25" AND 16"X 25" CAKEBOX SIZES, PART NUMBER 4897.
CHOOSE THE MEDIA THAT WORKS BEST.

PRODUCT SPECIFICATIONS

	Resistance @ Airflow Volume (inches w.c. @CFM)	Shipping Weight	Filtering Media Area
Model 610 MERV 11 16" x 25"	.07"@800 .15"@1400 .09"@1000 .19"@1600 .12"@1200	22 lbs.	20.8 sq. ft.
Model 810 MERV 11 20" x 25"	.06"@800 .16"@1600 .08"@1000 .19"@1800 .11"@1200 .22"@2200 .13"@1400	24 lbs.	26.5 sq. ft.

	Resistance @ Airflow Volume (inches w.c. @CFM)	Shipping Weight	Filtering Media Area
Model 613 MERV 13 16" x 25"	.10"@800 .14"@1000 .17"@1200	22 lbs.	20.8 sq. ft.
Model 813 MERV 13 20" x 25"	.09"@800 .23"@1600 .12" @1000 .27"@1800 .15"@1200 .31"@2000 .19"@1400	24 lbs.	26.5 sq. ft.

COMPETITIVE AC MODEL NUMBERS OF CABINETS AND MEDIA*

810/813 Media Replaces 20"x 25" Cakebox		
Manufacturer	Cabinet Part Number	Media Part Number
Carrier	EZXCAB1020	EXPXXFIL0020 (MERV 10) and EXPXXFIL0320 (MERV13)
Honeywell	F100 20X25	FC100A1037
Honeywell	F200 20X25	FC200E1037
Lennox	HCC20-28	HCF20-10(MERV 10) and HCF20-16 (MERV 16)
Ultravation	90-007	91-006
General	MAC2000	5FM2025 (Product #: 4501)
Trion	455602-019 and 459200-005	AIR BEAR 2000

610/613 Media Replaces 16"x 25" Cakebox		
Manufacturer	Cabinet Part Number	Media Part Number
Carrier	EZXCAB1016	EXPXXFIL0016 (MERV 10) and EXPXXFIL0316 (MERV13)
Honeywell	F100 16X25	FC100A1029
Honeywell	F200 16X25	FC200E1029
Lennox	HCC16-28	HCF16-10(MERV 10) and HCF16-16(MERV 16)
Ultravation	90-006	91-005
General	MAC1400	5FM1625 (Product #: 4511)
Trion	455602-119	AIR BEAR 1400

*Aprilaire Media Upgrade kits are designed to fit cakebox with 16"x 25" and 20"x 25" cabinets.